# **EF4323: TRADING ROOM WORKSHOP**

#### **Effective Term**

Semester A 2022/23

# Part I Course Overview

#### **Course Title**

Trading Room Workshop

## **Subject Code**

EF - Economics and Finance

#### **Course Number**

4323

## **Academic Unit**

Economics and Finance (EF)

## College/School

College of Business (CB)

## **Course Duration**

One Semester

## **Credit Units**

3

#### Level

B1, B2, B3, B4 - Bachelor's Degree

## **Medium of Instruction**

English

## **Medium of Assessment**

English

#### **Prerequisites**

CB3410 Financial Management or FB3410 Financial Management EF3320 Security Analysis and Portfolio Management

#### **Precursors**

EF3333 Financial Systems, Markets and Instruments

## **Equivalent Courses**

Nil

#### **Exclusive Courses**

EF4322 Trading Room Workshop

## Part II Course Details

#### **Abstract**

Several studies, such as Flanegin and Rudd (2005), suggested that the divergence in subjects covered in university finance programs and those used by practitioners on a fairly consistent basis in their jobs do exist. This course aims to bridge the gap. To achieve the objective, the course is divided into four major parts. The first part of the course describes the various activities that go on inside a trading room. The second part of the course is technical analysis. The third part of the course is trading simulation using the Financial Trading System (FTS). The forth part is group project. This course aims to provide students with: actual trading experience to supplement various segments of an investment course via experimental learning and simulated trading; the ability to apply finance theories to actual trading in different financial market; the ability to utilize popular professional databases to enhance financial analysis; an understanding of how insights of behavioural finance complement the traditional finance paradigm; and an understanding of major applications of technical analysis.

#### Course Intended Learning Outcomes (CILOs)

	CILOs	Weighting (if app.)	DEC-A1	DEC-A2	DEC-A3
1	Apply the finance theories to make informed investment decisions, such as identifying arbitrage opportunities, managing risk by hedging and portfolio management, and using financial leverage effectively, in laboratory trading environment; identify the activities that go on inside a trading room, the job descriptions and skill sets required for practitioners.	30	X	X	X
2	Identify key differences between traditional finance and behavioural finance frameworks, including irrationality and limits to arbitrage, and understand key psychological biases that affect investment decision-makings; identify and apply finance theories to make informed investment decisions, such as identifying arbitrage opportunities and using financial leverage effectively, in a trading environment.	30	x	Х	х
3	Explain and apply technical analysis in financial markets; learn the technique of technical analysis for securities.	20	X	X	X
4	Critically evaluate the effectiveness of technical analysis; design a trading system and critically evaluate its effectiveness.	10	Х	х	X
5	Utilise popular professional databases and electronic trading platform, to enhance financial analysis; learn to trade using Financial Trading System.	10	Х	X	Х

#### A1: Attitude

Develop an attitude of discovery/innovation/creativity, as demonstrated by students possessing a strong sense of curiosity, asking questions actively, challenging assumptions or engaging in inquiry together with teachers.

#### A2: Ability

Develop the ability/skill needed to discover/innovate/create, as demonstrated by students possessing critical thinking skills to assess ideas, acquiring research skills, synthesizing knowledge across disciplines or applying academic knowledge to real-life problems.

#### A3: Accomplishments

Demonstrate accomplishment of discovery/innovation/creativity through producing /constructing creative works/new artefacts, effective solutions to real-life problems or new processes.

# Teaching and Learning Activities (TLAs)

	TLAs	Brief Description	CILO No.	Hours/week (if applicable)
1	Simulated trading games and after-game discussions (FTS system)	Students will apply finance theories in making informed investment decisions, and apply technical analysis in trading simulation. Students will discover for themselves effective actions, alternatives and solutions to different situations in trading simulations and apply the knowledge and skills they acquired in a traditional classroom.	1, 2, 3, 4, 5	3 weeks, 3 hours per week
2	In-class discussions	Students will discover technical analysis and theories of behaviour finance through case analysis and in-class discussions. An in-depth discussion will encourage students to integrate the concepts and knowledge they acquired.	1, 2, 3, 4, 5	4 weeks, 3 hours per week

3	Group Project and	The project is an	2, 3, 4	"1 week, 3 hours"
	Presentation (Trading	empirical test of		·
	Simulation)	traditional technical		
		trading rules of self-		
		developed automatic		
		trading systems. With		
		the hypothetical 500,000		
		HKD, students in a group		
		will develop a portfolio of		
		liquid securities such as		
		FX, stocks, stock indices,		
		and commodities.		
		Students are to identify		
		trading signals and record		
		the realistic prices to		
		execute the trade.		
		Students are required		
		to keep a trading log		
		for each week. They		
		will submit an in-depth		
		study report with an		
		executive summary. The		
		report should focus on		
		selected chart patterns or		
		technical indicators.		
		The students will		
		then give a 15-minute		
		presentation of the		
		report. The presentation		
		will help students practise		
		their presentation		
		skills and acquire deep		
		understanding of the		
		trading techniques and		
		behavioural finance.		
4	Demonstration and	Professional financial	1, 2, 3, 4, 5	1 week, 3 hours
	self practice by using	databases will be used to		
	professional financial	help students understand		
	databases	market conventions for		
		equity trading. Students		
		have to understand the		
		prevalent trading quotes;		
		explore and interpret		
		popular technical analysis		
		indicators; and practice		
		buying/selling trading		
		tickets. This encourages		
		students' acquisition		
		and application of		
		research skills, and		
		creation of new		
		knowledge.		
	1			

## Assessment Tasks / Activities (ATs)

	ATs	CILO No.	Weighting (%)	Remarks (e.g. Parameter for GenAI use)
1	Group Project of Trading simulation	1, 2, 3, 4, 5	50	
2	FTS system trading games	1, 2, 3, 4, 5	30	
3	Participation and Attendance		20	

## Continuous Assessment (%)

100

#### **Examination (%)**

0

#### Assessment Rubrics (AR)

#### **Assessment Task**

Group Project of Trading simulation

#### Criterion

Effective trading strategy; Successful VBA coding; High quality report; Informative presentation

### Excellent (A+, A, A-)

Trading strategy generates good Sharpe ratio; Efficient VBA coding; Report is accurate and informative; Very good presentation

#### Good (B+, B, B-)

Trading strategy generates OK Sharpe ratio; Effective VBA coding; Good Report; Good presentation

#### Fair (C+, C, C-)

Trading strategy generates some profit; OK VBA coding; Report is OK; OK presentation

## Marginal (D)

Trading strategy generates insignificant return; VBA code just work; Report is readable; OK presentation

## Failure (F)

Trading strategy losses money; VBA code doesn't workReport is painful to read; Bad presentation

#### **Assessment Task**

FTS system trading games

#### Criterion

Effective reaction to market information and the use of profitable trading actions

## Excellent (A+, A, A-)

Top 10% trading profit

#### Good (B+, B, B-)

Top 11% to 40% trading profit

## Fair (C+, C, C-)

Top 41% to 70% trading profit

## Marginal (D)

Top 71% to 90% trading profit

#### Failure (F)

Bottom 10% trading profit

## **Assessment Task**

Participation and Attendance

## Criterion

Show up on time and be proactive in class

## Excellent (A+, A, A-)

Show up > 90%Very active in class

## Good (B+, B, B-)

Show up > 80%More active than average student

## Fair (C+, C, C-)

Show up > 70%Somewhat active

# Marginal (D)

Show up > 70%Marginally active

## Failure (F)

Show up < 70%Not active

# Part III Other Information

# **Keyword Syllabus**

- 1. Market Efficiency.
- 2. Portfolio Theory.
- 3. Valuation Models.
- 4. Derivatives.
- 5. Technical Analysis.
- 6. Behavioral Finance.

## **Reading List**

## **Compulsory Readings**

	Title
1	Larry Harris, Trading and Exchanges: Market Microstructure for Practitioners, Current Edition, Oxford University Press
2	John Teall, Financial Trading and Investing, Current Edition, Academic Press
3	Kirkpatrick, Charles D., and Dahlquist, Julie. R., Technical Analysis: The Complete Resource for Financial Market Technicians, FT Press, Pearson.
4	Pring, M., Technical Analysis Explained, McGraw Hill.
5	Shleifer, Andrei, Inefficient Markets: An Introduction to Behavioral Finance, Oxford University Press.

6	Shefrin, Hersh, Beyond Greed and Fear: Understanding Behavioral Finance and the Psychology of Investing, Oxford University Press.
7	Thaler, Richard H. (ed.), Advances in Behavioral Finance, Vol. II, Princeton.
8	The Reuters Financial Training Series, The Reuters.
9	Bauer Jr. R. J., and Dahlquist, J R., Technical market indicators: analysis & performance, John Wiley & Sons, 1999.
10	Benninga, S., Principles of Finance with Excel, Oxford University Press, 2006.
11	Bulkowski, Thomas N., Encyclopedia of Chart Patterns, 2nd Edition, John Wiley & Sons, 2005.
12	Kirkpatrick, Charles D., and Dahlquist, Julie. R., Technical Analysis: The complete resource for financial market technicians, FT Press, Pearson, 2008.
13	Murphy, J., Technical Analysis of the Financial Markets: A comprehensive guide to trading methods and applications, New York Institute of Finance, 1999.
14	Pring, Martin J., Technical Analysis Explained, 4th Edition, McGraw-Hill, 2002.
15	Park, Cheol-Ho and Irwin, Scott H., The Profitability of Technical Analysis: A Review, AgMAS Project Research Report, 2004.
16	Nison. S., Japanese Candlestick Charting Techniques, New York Institute of Finance, 1991.
17	James Angel, L. Harris, and C. Spatt, Equity Trading in the 21st Century, Quarterly Journal of Finance
18	Jonathan Tse, X. Lin, and D. Vincent, High Frequency Trading – The Good, The Bad, and the Regulation, Credit Suisse.
19	Jonathan Tse, X. Lin, and D. Vincent, High Frequency Trading – Measurement, Detection and Response, Credit Suisse.

## **Additional Readings**

Additional Readings		
	Title	
1	Financial Trading System www.ftsweb.net	
2	Websites from the HKEx, SFC, Bloomberg, Reuters etc.	
3	http://www.investopedia.com/	
4	http://stockcharts.com/school/doku.php?id=chart_school	
5	http://thepatternsite.com/	
6	http://finance.yahoo.com/	