# City University of Hong Kong Course Syllabus

# offered by College/School/Department of Management with effect from Semester B 2023/2024

## Part I Course Overview

Course Title:	Entrepreneurship & Intrapreneurship
Course Code:	MGT6325
Course Duration:	One Semester
Credit Units:	3
Level:	P6
Medium of Instruction:	English
Medium of Assessment:	English
<b>Prerequisites</b> : (Course Code and Title)	Nil
<b>Precursors</b> : (Course Code and Title)	Nil
<b>Equivalent Courses</b> : (Course Code and Title)	Nil
<b>Exclusive Courses</b> : (Course Code and Title)	Nil

### 1. Abstract

The course focuses on how entrepreneurs develop and use their skills and capabilities to identify opportunities that allow them to compete in the global arena. It covers the core concepts of implementing a global entrepreneurial strategy and managing a global new venture. This is relevant to many new ventures nowadays that harbor growth ambitions, as well as the pressing need for many existing firms to develop new venture in order to go overseas or meet foreign challenge. In this regard, the course is useful for students who seek to gain entrepreneurial knowledge and skills that can be applied to ventures that are born global, small and medium enterprises that intend to grow, or large corporations that seek to make use of such knowledge and skills in order to meet new challenges.

## 2. Course Intended Learning Outcomes (CILOs)

(CILOs state what the student is expected to be able to do at the end of the course according to a given standard of performance.)

No.	CILOs	Weighting (if applicable)	learnin (please approp	lum rel g outco tick riate)	ated omes where
1			Al	A2	A3
1.	Understand and adopt an entrepreneurial mindset to develop or manage a new venture		Х		
2.	Utilize analytical skills and critical thinking to identify and assess opportunities for a new venture or within a corporate environment			Х	
3.	Apply entrepreneurial knowledge to start and manage a new venture with business operations			Х	
4.	Assist an existing company to execute new venture or product developments to compete overseas or to meet foreign challenges			Х	
5.	Develop the necessary communication skills to compile and present business plan to relevant stakeholders				X
		100%			

A1: Attitude

Develop an attitude of discovery/innovation/creativity, as demonstrated by students possessing a strong sense of curiosity, asking questions actively, challenging assumptions or engaging in inquiry together with teachers.

- A2: Ability Develop the ability/skill needed to discover/innovate/create, as demonstrated by students possessing critical thinking skills to assess ideas, acquiring research skills, synthesizing knowledge across disciplines or applying academic knowledge to self-life problems.
- A3: Accomplishments Demonstrate accomplishment of discovery/innovation/creativity through producing /constructing creative works/new artefacts, effective solutions to real-life problems or new processes.

## 3. Teaching and Learning Activities (TLAs)

(TLAs designed to facilitate students' achievement of the CILOs.)

TLA	Brief Description	CILO No.				Hours/week	
		1	2	3	4	5	(if applicable)
Lectures	Cover core topics and concepts	Х	Х	Х	Х		
In-class		Х	Х	Х	Х		
Discussions							
and Exercises							
Case Study			Х	Х	Х		
and Reading							

Project		Х	Х	Х	Х	
Presentation						

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**4.** Assessment Tasks/Activities (ATs) (*ATs are designed to assess how well the students achieve the CILOs.*)

Assessment Tasks/Activities	CILO No.						Weighting	Remarks
	1	2	3	4	5			
Continuous Assessment: 100%								
Class Participation	Х	Х	Х	Х			15%	
Case Analysis & Presentation		Х	Х	Х	Х		35%	
Project Presentation		Х	Х	Х	Х		50%	
Examination: $\underline{0}$ % (duration: , if applicable)								
							1000/	

100%

## 5. Assessment Rubrics

(Grading of student achievements is based on student performance in assessment tasks/activities with the following rubrics.)

Assessment Task	Criterion	Excellent	Good	Marginal	Failure
		(A+, A, A-)	(B+, B)	(B-, C+, C)	(F)
<b>Class Participation</b>		Strong evidence of original	Evidence of grasp of	Sufficient familiarity with	Little evidence of
		thinking; good	subject, some evidence of	the subject matter; ability to	familiarity with the subject
Case Analysis &		organization, capacity to	critical capacity and	develop solutions to simple	matter; weakness in critical
Presentation		analyze and synthesize;	analytical ability;	problems in the material.	and analytical skills;
		superior grasp of subject	reasonable understanding	-	limited or irrelevant use of
		matter; evidence of	of issues; evidence of		literature.
		extensive knowledge base.	familiarity with the subject		
			matter.		
Carry Daylort			T1	Pieces of evidence are	T. 1.114-4
Group Project		As in B, but with higher	The evidence presents a		Inability to address even
		degree of originality and evidence of internalization	good appreciation of the	relevant and accurate, and cover a fair number of	simple issues and problems
			general thrust of the		by logically applying the
		into a personalized model	project. Good coverage with relevant and accurate	issues. However, there is little evidence of an overall	subject matter.
		of practice. Good evidence of reflection on own			Poor understanding of
			support. A clear view of	view of the project.	subject matter.
		performance based on	how various aspects of the	Demonstrates a moderate	
		theory. Generalizes	project integrate to form a	level of understanding of	
		principles, models or	thrust or purpose. Good	issues but little application	
		practices to new and	evidence of application of	or integration of items. Fair	
		unfamiliar real-life	course content and one's	justification of solutions or	
		contexts.	own creative views to	recommendations.	
		Extensive use of innovative	practice. Solutions or		
		ideas in recommendations.	innovative		
			recommendations well		
			justified.		

Applicable to students admitted in Semester A 2022/23 and thereafter

## Applicable to students admitted before Semester A 2022/23

Assessment Task	Criterion	Excellent	Good	Fair	Marginal	Failure
		(A+, A, A-)	(B+, B, B-)	(C+, C, C-)	(D)	(F)
Class Participation Case Analysis & Presentation		Strong evidence of original thinking; good organization, capacity to analyze and synthesize; superior grasp of subject matter; evidence of extensive knowledge base.	Evidence of grasp of subject, some evidence of critical capacity and analytical ability; reasonable understanding of issues; evidence of familiarity with the subject matter.	understanding of the subject; ability to develop solutions to simple problems in the material.	Sufficient familiarity with the subject matter to enable the student to progress.	Little evidence of familiarity with the subject matter; weakness in critical and analytical skills; limited or irrelevant use of literature.
Group Project		As in B, but with higher degree of originality and evidence of internalization into a personalized model of practice. Good evidence of reflection on own performance based on theory. Generalizes principles, models or practices to new and unfamiliar real-life contexts. Extensive use of innovative ideas in recommendations.	The evidence presents a good appreciation of the general thrust of the project. Good coverage with relevant and accurate support. A clear view of how various aspects of the project integrate to form a thrust or purpose. Good evidence of application of course content and one's own creative views to practice. Solutions or innovative recommendations well justified.	The evidence is relevant, accurate and covers a fair number of issues. However, there is little evidence of an overall view of the project. Demonstrates declarative understanding of a reasonable amount of content. Able to discuss content meaningfully but little application or integration of items. Fair justification of solutions or recommendations.	Pieces of evidence are relevant and accurate, but are isolated, addressing a limited number of issues. Demonstration of understanding in a minimally acceptable way. Poor coverage, no originality, weak justification of solutions or recommendations.	Inability to address even simple issues and problems by logically applying the subject matter. Poor understanding of subject matter.

Part III Other Information (more details can be provided separately in the teaching plan)

#### 1. Keyword Syllabus

entrepreneurship and intrapreneurship concepts; corporate venturing; born global; entrepreneurial mindset; corporate innovation; opportunity identification; institutional factors affecting entrepreneurship; business model; business plan; entrepreneurial growth; cross-cultural issues in international entrepreneurship; foreign country entrance decisions and international partnering

### 2. Reading List

#### 2.1 Compulsory Readings

(Compulsory readings can include books, book chapters, or journal/magazine articles. There are also collections of e-books, e-journals available from the CityU Library.)

1.	Hisrich, R.D. International Entrepreneurship: Starting, Developing, and Managing a Global Venture (3 <sup>rd</sup> ed).
2.	Teaching cases as assigned by the instructor.

#### 2.2 Additional Readings

(Additional references for students to learn to expand their knowledge about the subject.)