

Job Title: Global Management Trainee

About the role

HTT Group is launching a new international business focused on serving local businesses and communities in overseas markets. We are building an AI-powered recruitment platform for frontline and hourly workers in North America. On the B2B side, we acquire and serve local employers such as restaurants and retail stores. On the B2C side, we grow and engage local communities of frontline job seekers. You will lead market expansion into overseas markets, primarily the United States and the United Kingdom, in line with the company's global expansion objectives.

Key responsibilities

- Conduct market research and analyze business opportunities in overseas markets, primarily the United States and the United Kingdom, in line with the company's global expansion objectives.
- Develop market-entry and business development strategies based on these insights.
- Develop local partner acquisition, market-entry, and site selection strategies based on the company's business plans and local market conditions.
- Break down annual business objectives into quarterly and monthly city launch, market coverage, and partner acquisition plans, and lead their execution to ensure targets are achieved.
- Build and manage local overseas teams. Lead the planning and execution of new market launches, local operations, product launches, and ongoing growth initiatives.
- Expand brand awareness and drive revenue and business growth in each local market.
- Provide regular business and operational training to local market teams, ensuring that strategies and operating plans from headquarters are clearly communicated and effectively implemented.
- Lead teams of junior employees and interns in B2B employer acquisition and B2C candidate growth within assigned cities.
- Personally participate in outbound prospecting, including cold calling, cold visits, door-to-door outreach, and other field sales activities.

About you

- Bachelor's degree or above.
- One to five years of relevant work experience. Candidates who are eager to grow quickly and develop a global business perspective are sought.
- Fluent in both English and Chinese, with strong written and verbal English communication skills and the ability to work effectively in an English-speaking environment.
- Entrepreneurial mindset, strong ownership, and the ability to independently drive projects from planning through execution.
- Excellent communication, coordination, and stakeholder management skills, with the ability to perform effectively under pressure.
- Strong hunter mentality and a proven willingness to acquire new customers.
- Willing and able to travel internationally for extended periods.
- Must meet the relevant international travel and immigration requirements. Candidates are expected to hold a valid HK or U.S. passport.

Benefits

- Monthly base salary of **HKD 30,000–50,000**, depending on experience and capabilities.
- Attractive performance-based commissions, bonuses, and incentives.
- High performers may achieve **annual total compensation of HKD 1 million or more**, subject to individual and business performance.
- Significant opportunities for professional growth and accelerated career advancement.
- Direct involvement in international market expansion, with the opportunity to take on broader regional and leadership responsibilities as the business grows.
- A young, energetic, and multicultural working environment.
- An entrepreneurial culture that encourages ownership, experimentation, and meaningful business impact.

About HTT Group

HTT Group is a global, technology-driven business group. Its listed holding company, High Templar Tech Limited, is listed on the **New York Stock Exchange under the ticker symbol HTT**.

Founded in 2014, the Group identifies and develops innovative business opportunities across international markets. We offer an entrepreneurial environment where ambitious people can take ownership, move quickly, and build meaningful businesses from the ground up.