



CCCL Seminar: Practising Business Law in the Hong Kong and Mainland Cross-Border Environment (28 Sept 2022)

29 Sept 2022

Katy Ng

On 28 September 2022, the Centre for Chinese and Comparative Law (CCCL) of the City University of Hong Kong's School of Law hosted a virtual seminar to assist students in understanding how to practice business law in Hong Kong and the mainland environment. **Mr. Haifeng Yang, Alan Xu, and Frank Sun** have been invited as our awesome guest speakers to explain their experiences.

The seminar kicked off with a welcoming speech by **Dr. Chunyan Ding**, Associate Dean and Associate Professor at the City University of Hong Kong.

Mr. Haifeng Yang is a founding partner of Silk Road law Firm, that his area of practice includes capital market, IPO, M&A, listed company M&A, Cross Border M&A, and private equity. Mr. Yang briefly shared the ecology of law firms in the mainland legal market. Next, he explained what cross-border transactions different mainland lawyers are generally involved in. He, at last, exchanged his personal views on the development of the mainland legal market.

Mr. Alan Xu is an equity partner of Zhong Lun Law Firm, founded in 1993, which is one of the first partnership law firms in the PRC. Mr. Xu is an international lawyer with more than 20 years of experience in Hong Kong and mainland China. As one of the few lawyers qualified to practice laws in the PRC, Hong Kong, and the New York state, Mr. Xu has advised clients on hundreds of cross-border transactions, which include Fortune 500 companies, leading global investment banks, PRC state-owned enterprises as well as public institutions listed on the stock exchanges in PRC and Hong Kong. Mr. Xu's practice in foreign and large domestic firms is very representative, so he talked about his own valuable learnings to the participants.

Mr. Frank Sun is a partner in the Hong Kong office of Latham & Watkins and a member of the Corporate Department, which specializes in private equity investment and public and private M&A transactions. Mr. Sun regularly advises private equity funds and corporate clients in private equity investments, cross-border acquisitions, PIPEs, privatizations, and an extensive range of other complex M&A transactions as well as venture capital financings. Mr. Sun has been practicing in a global international law firm, so he briefly shared what kind of business the

foreign law firms are doing now. He also talked about the trends that he observed in foreign law firms over the years. Last but not the least, he shared how to connect what law students learn in the School of Law with their future work.

Following the speakers' three-hour thought-provoking speech, we moved on to a discussion conducted primarily by **Mr. Rehman Ubaid**, Barrister-at-Law of Alexandra Chamber and also the PCLL Programme Director at the City University of Hong Kong School of Law, who presented his insightful views on practicing business law in Hong Kong. The majority of those in attendance took the opportunity to voice their opinions, many of which were thoughtful and innovative. Dr. Ding concluded the seminar with a closing speech in which she thanked the speakers for their valuable contributions and all of the participants for their attendance, which made the seminar a success.



Haifeng Yang, Alan Xu (from left to right).



Frank Sun and Dr. Chunyan Ding, (from left to right).



Mr. Rehman Ubaid.