Recruitment is currently one of the most exciting and up-and-coming careers in Hong Kong. It’s an exciting sales and business development based role that offers consultants the chance to build their own book of business. Recruitment consultants have the opportunity to positively affect the lives of their candidates and the economy, while being directly compensated for their hard work and determination.

As a recruitment consultant, you will be responsible for managing both sides of the ‘sales cycle’. You will partner with HR departments at some of the most innovative companies in the world to understand their hiring needs. You will act as an ambassador for your client, using your networking skills and market knowledge to engage with potential candidates. After producing a shortlist of qualified candidates, you will introduce your client and candidate and manage the entire hiring process, negotiating all details of job offers to make sure both parties are satisfied.
CAREER PATHS

SALES
- SUPER BILLER
- SENIOR CONSULTANT
- CONSULTANT
- TRAINEE

MANAGEMENT
- DIRECTOR
- ASSOCIATE DIRECTOR
- SALES MANAGER
- MANAGING CONSULTANT
- PRINCIPAL CONSULTANT
- CONSULTANT
- TRAINEE

OPERATIONS
- LEARNING & DEVELOPMENT
- INTERNAL RECRUITMENT
- BUSINESS DEVELOPMENT
- STRATEGIC CLIENT ADVISOR
- KEY RELATIONSHIP HOLDER
- CONSULTING MARKETING
- OPERATIONS MANAGEMENT
- FINANCE & COMPLIANCE

BENEFITS

- International relocation opportunities
- Continued learning & development at all levels
- Promotion milestones clearly set from day one
- Base salary + uncapped commission of up to 50% of revenue generated
- 18 days paid vacation & more with promotions

- Eligibility for multiple yearly company paid vacations
- Lunch clubs at Michelin-starred restaurants
- Incentive drinks & early finishes on Fridays
- Monthly top performer incentives
- International health insurance

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