

Mr. Andy M K Ho (covers *Corporate Debt Strategies, Family Office, Family Business Innovation and Succession issues*)

Andy is a seasoned corporate banker, who has an outstanding 20+ years career with Standard Chartered Bank and HSBC. He last held the position of Managing Director, Head of Sales and Relationship Management for the Commercial Banking teams at Standard Chartered Hong Kong, where he took charge of Local Corporates relationships.

Andy was the principal banker to many prominent Businesses and Families Names in Hong Kong. Because of his principal banker status, Andy had the privilege of working on many "Once-in-a-life-time" transactions with his clients, which includes Leverage Buyouts, IPO, Bond Issuance, Privatization, Principal Finance investment, as well as commercial and syndication loan financing for many sizable Commercial Real Estate transactions. The HKBN/CVC buyout transaction covered by his team in 2012 won the "Best Leveraged Finance transaction" title from Asiamoney. On the risk side, Andy's workout experience in problem accounts and unique credit insights enable him to make many "penalty saves" that avoid millions of credit losses for banks. In light of Andy's achievements and leadership position in Commercial Banking, he was named "Nine Top Corporate Bankers you need to Know in Hong Kong" by eFinancialCareers in 2017.

Andy is currently the Managing Principal of A50 Real Assets, a boutique advisory firm for Professional Investors and Family Offices, mainly in global thematic commercial real estate investments. Before setting up A50 Real Assets, Andy was the CEO of a private Hong Kong-based Properties Investment company that holds more than 1 million square feet of premium residential and commercial real estate space in Hong Kong, London, Shanghai, and Macau.

In addition to his role at A50 Real Assets, Andy is also an Independent Non-Executive Director of Leo Paper Group. Leo Paper Group is a leading private manufacturing company that offers printing communication services. The group is a well-regarded leader in ESG issues and a pioneer in Green Financing in the industry.

Andy is an alumnus of the City University of Hong Kong, where he obtained a Master of Science degree in Finance. He also holds a Master of Arts degree in Management Science from the University of Kent in the UK, and an Associateship in Production and Industrial Engineering from the Hong Kong Polytechnic. Andy is also a graduate of the Harvard University's Derek Bok Center for Teaching and Learning, where he obtained his Higher Education Teaching Certificate.